



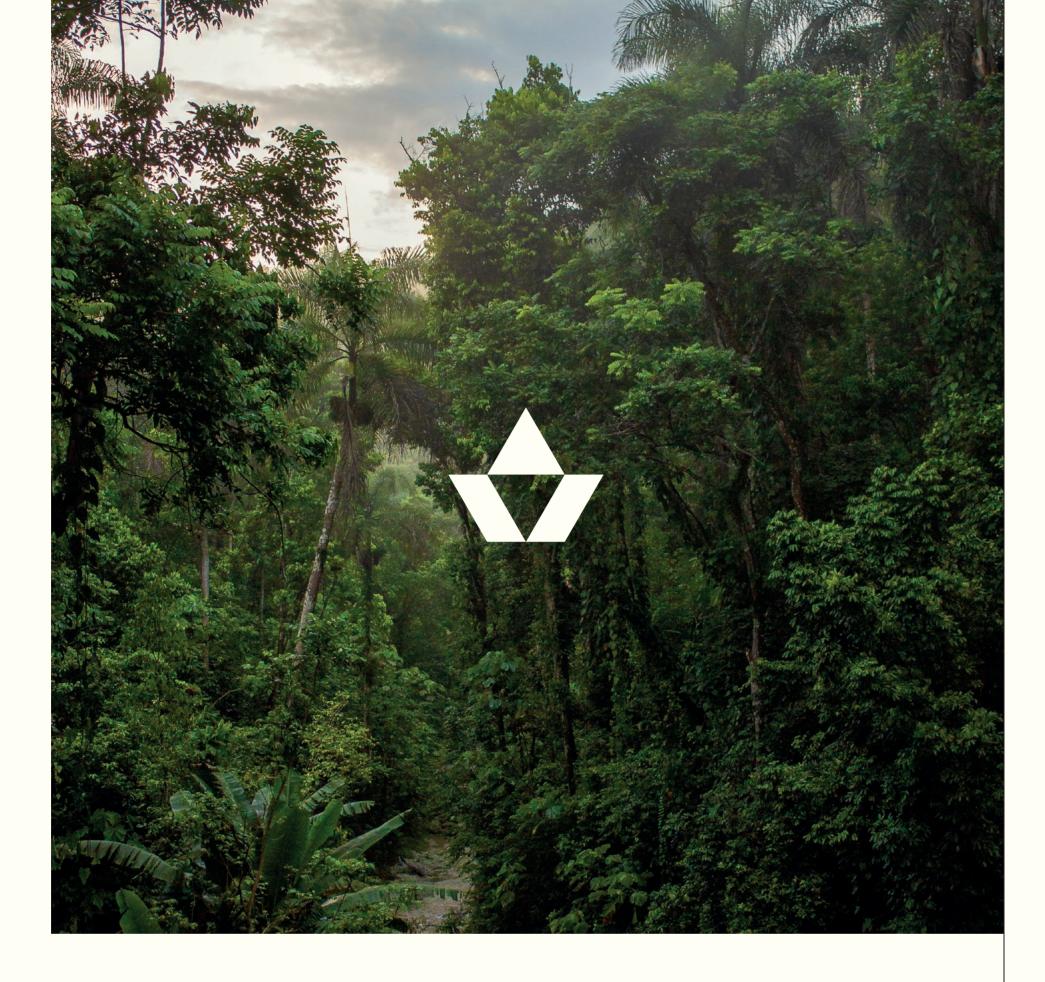






Looking for a trusted partner to supply you with top-quality wood? Sustainably and legally sourced? And tailored to your specific requirements?

Partner with Vogel - a renowned global trader and importer of wood and wood products. Gain access to a team of experienced specialists who take the hassle out of importing wood – so you can fully focus on growing your business.



#### VISION

Vogel delivers premium-quality hardwood, directly sourced to importers and distributors all around the world, through comprehensive, personalized customer service and with great respect for both people and environment.

## Global trader and importer of wood

Vogel, founded in the 1970s, has been an established global player in the timber industry for decades. We operate from the port of Antwerp, source wood from South America and Africa, and serve wood importers, distributors, and manufacturers in more than 30 countries in Asia, Europe, and America. Our speciality is tropical hardwood from South America. We offer an assortment of about forty types of wood in various finishes – rough-sawn planks, deck boards, sub-decks, deck tiles, fences, posts, sheet piles, and so on. Furthermore, we trade in peeled veneer in all desired sizes, mainly originating from Africa, and are Europe's biggest independent stock holder. Lastly, we deliver handles and other wooden tools and accessories.

## Guarantee of high-quality, legal and sustainable wood

Working with Vogel is working with absolute trust. Based on the certainty that you get top-quality wood that is legally and sustainably harvested. We achieve this thanks to our in-depth knowledge of the timber market in South America and Africa, and our vast network of local suppliers. Through extensive communication and frequent visits, we strengthen our partnership with them. To ensure adherence to Forest Management Plans, we carry out annual forest audits. As a final measure, all our deliveries are monitored by a third-party verifier. This way, the entire chain of custody, from forest management to delivery, is meticulously inspected to ensure compliance with the quality, sustainability, and legality of the wood.

## **Origin Story**

The name Vogel originates from the early 1970s and refers to Gunther Vogel, the founder of Vogel. Not only is the name very well-known within our industry, but it carries out our rich history as well. With respect for Gunter and his beautiful legacy, we are proud to continue under his name.



#### 1970S

Vogel was founded by Gunther Vogel, a German industrialist who produced handles using Brazilian wood.



#### 1989

Management came into Belgian hands and the company relocated near the port of Antwerp. New products and services emerged, such as the import of tropical hardwood, and the company steadily expanded its offerings and markets.



#### 2006

Thomas Brusselle becomes a coshareholder and, from 2012, the sole owner of Vogel. The focus shifted even more towards tropical hardwood, and the company continued to expand internationally.





#### 2014

Vogel set up an American subsidiary to better serve the American market.



#### 2016

Vogel expands its range with peeled veneer, an offering that perfectly complements tropical hardwood.



#### 2023

Society embraces digitalization, consumer preferences are changing, and the market is in full swing. To respond to these changes and to prepare for the future once again, Vogel embarks on a transformative journey. It launches new products, develops a fresh customer approach, and, as the icing on the cake, undergoes a comprehensive rebranding. Our goal: to serve you even better. MISSION STATEMENT

## Our alliance with nature

### Nature is our natural ally

We rely on each other, having collaborated closely for decades. In fact, we are two sides of the same coin. She nurtures us, while we take care of her.

# vogel wood



Our dependence on nature is obvious. After all, she is that tremendous force that produces all the wood we market. Her generosity in this respect is boundless, as she generates wood in vast guantities and entirely free of charge. For a long time, we believed her resources to be inexhaustible. But now we understand this is not the case. If we ignore this reality and do not take a thoughtful approach to timber harvesting, wood will become a scarce commodity, rendering the earth an uninhabitable place to live. That's where Vogel enters the scene. We are all too aware that in order to enjoy Nature's woodcreating powers indefinitely, we need to care for her. We must manage her responsibly and harvest wood in such a way that the diversity and natural regenerative ability of the forests are respected, even enhanced. With the right attitude and scientific advances in sustainable forest management, achieving this is entirely possible today. How does it work in practice? When a local business purchases a concession for a piece of forest, a specialized forest engineer analyses the plot and develops a sustainable forest management plan. This plan details how much of which wood species can be harvested to ensure the forest can organically renew itself. Furthermore, an independent third-party verifier annually checks whether the concession holder is strictly adhering to the forest management plan. Vogel systematically visits its suppliers and their concessions to ensure all operations proceed sustainably. In this way, we look after Nature and keep her thriving, while she continues to exercise her unfathomable creative powers to provide us with what we need. It is a powerful alliance that benefits both parties and reinforces one another.

## The value of wood

We, humans, have a special, privileged relationship with wood. Since the beginning of time, wood has been our favourite raw material. We've used it for hundreds of thousands of years to build roofs over our heads and to manufacture furniture, tools, and artwork. Over time, humans have developed new materials, each with their specific properties. And yet, wood remains man's preferred source material and is even gaining popularity. Why?

#### 01. POSITIVE CO2 IMPACT

The production of alternatives to wood such as concrete, steel, and aluminium creates tons of CO2, giving these materials a negative CO2 footprint. That does not apply to wood, as trees absorb CO2 during their life cycle and store it until the wood is burned. Conclusion: using wood as a building material reduces the CO2 levels in our atmosphere.

#### **02. HAPPINESS ENHANCER**

Wood is a natural material. Designed and manufactured by the greatest creative force on earth, nature. Just like a walk in the forest, the feeling of being surrounded by wood connects us with nature and improves the quality of our life (see the concept of biophilia: humans have a natural desire to seek contact with nature and the natural; this has a positive impact on our well-being and even happiness).

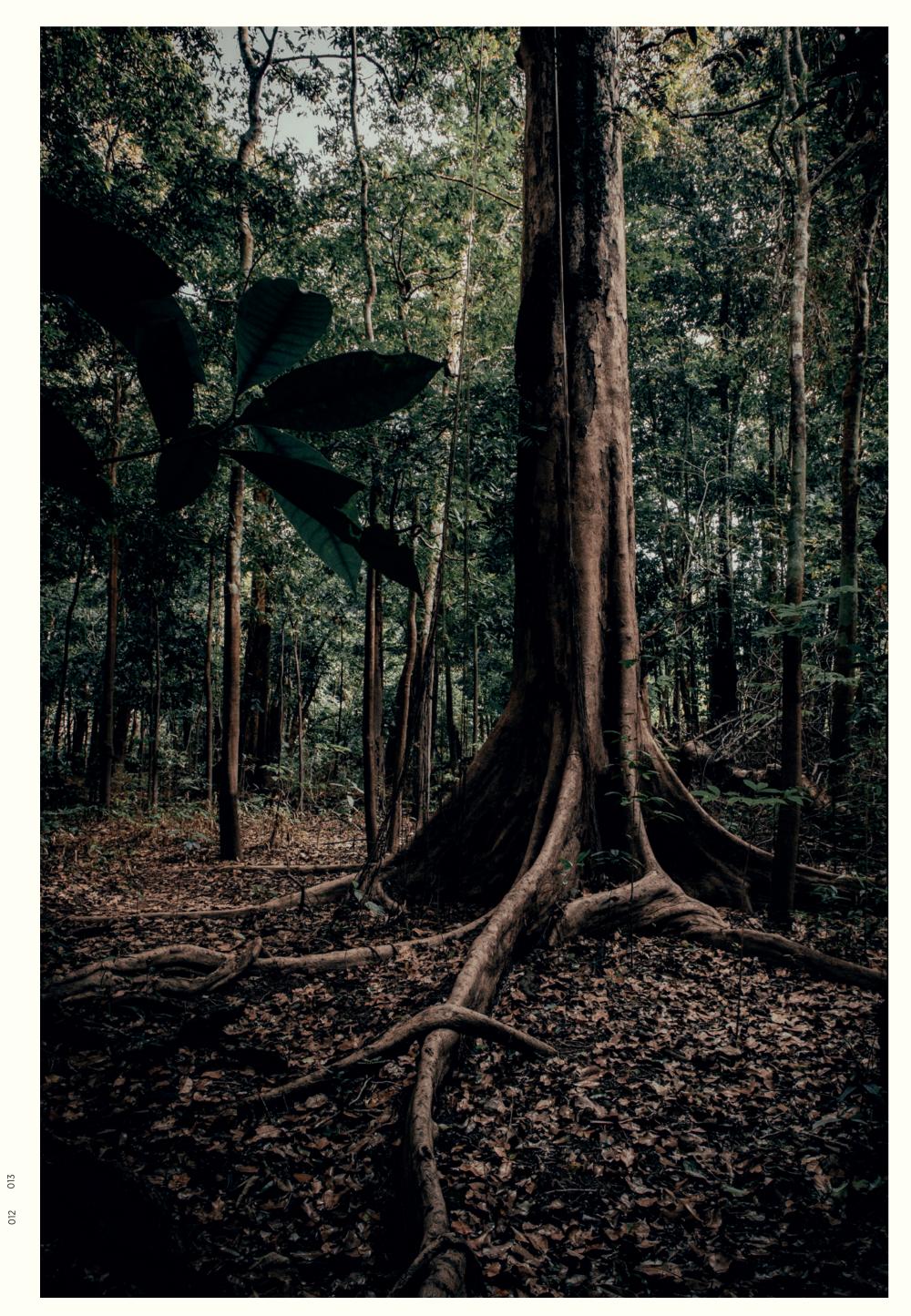
#### 03. BIODEGRADABLE.

Unlike plastic, for example, wood is biodegradable. If it ends up in nature, it does not harm fauna and flora, but instead provides important food sources for numerous organisms.



#### 04. RECYCLABLE

Wood is relatively easy and recyclable. Class 1 durability hardwood boards, for instance, can be retrieved after 40 years, planed and reused for new purposes. It gives the wood a second life. At the very end of its lifecycle, it can be shredded and the chips can be used as biomass, for example.





#### SUSTAINABLE & CONTROLLED

## Environmentally sound wood harvesting, sustainable forest management.

Vogel only works with suppliers who harvest and process timber in a sustainable and controlled manner, respecting the biodiversity and natural regenerative capacity of the forest.



A concession is divided into several sections and sold to different stakeholders, after which a specialized forest engineer analyses the land and draws up a forest management plan for each section. This plan details how much of which wood species can be harvested so that the forest can renew itself organically (typically, only a few trees are harvested per hectare of forest every 25 years). A thirdparty verifier conducts annual forest audits to check whether the concession holder is strictly following the forest management plan. At Vogel, for its part, we extensively communicate and frequently visit the suppliers to strengthen our relationship and ensure that everything proceeds sustainably.



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## **Our products**

#### **TROPICAL HARDWOOD** PAGE 016

Looking for premium tropical hardwood? Durable, sustainably harvested, visually stunning, and offered in a variety of wood species, sizes, sections, and finishes? Rely on Vogel. With extensive experience, we supply premium tropical hardwoods, predominantly from countries like Brazil, Bolivia, Peru, and Suriname. We offer many different species in various finishes and for numerous applications.

#### THERMO-TREATED WOOD PAGE 020

Wood is universally appreciated for its inherent qualities. Now imagine being able to enhance those qualities, and in the process, address some of its issues. That's precisely what thermal treatment does. It makes the wood more stable, boosts its longevity, and increases its resistance, elevating lesser-known wood species into a premium building material for applications like cladding.



#### PEELED VENEER PAGE 022

Peeled veneer refers to thin layers of wood. A simple yet enchanting solution to make plywood or even skis.

#### **TOOLS & HANDLES** PAGE 026

Vogel, originally a manufacturer of wooden handles, continues to provide a diverse range of handles in various designs, along with brush handles, finished brushes, and bristles. Furthermore, Vogel is your premier source for all wooden gardening tools, from shovels and hammers to rakes and chisels.

#### HORSE FENCES CONTACT US FOR MORE INFO

Looking for a secure horse fence for your pasture, paddock, or riding arena? Made of solid, long-lasting wood? And with an authentic, rustic look? Choose the wooden mortised post and rail fences from Vogel. Our stylish fences seamlessly blend with a countryside setting and prioritize the well-being of your horse. PRODUCT

## **Tropical Hardwood**

Looking for premium tropical hardwood? Durable, sustainably harvested, visually stunning, and offered in a variety of wood species, sizes, sections, and finishes? Rely on Vogel. With extensive experience, we supply premium tropical hardwoods, predominantly from countries like Brazil, Bolivia, Peru, and Suriname. We offer more than forty wood species in various finishes and for numerous applications.

#### WOOD SPECIES

- 01. Angelim Pedra
- 02. Angelim Vermelho
- 03. Cambara (Quarubatinga)
- 04. Cumaru Red
- 05. Cumaru Yellow
- 06. Djinda Udu
- 07. Garapa
- 08. Guariuba
- 09. Ipe
- 10. Itauba
- 11. Jarana
- 12. Jatoba
- 13. Mandioqueira
- 14. Massaranduba
- 15. Muiracatiara
- 16. Orelha de Macaco (Batibatra)
- 17. Piquia
- 18. Purpleheart
- 19. Sucupira
- 20. Tatajuba
- 21. Tauari
- 22. Teak

#### PRODUCTS

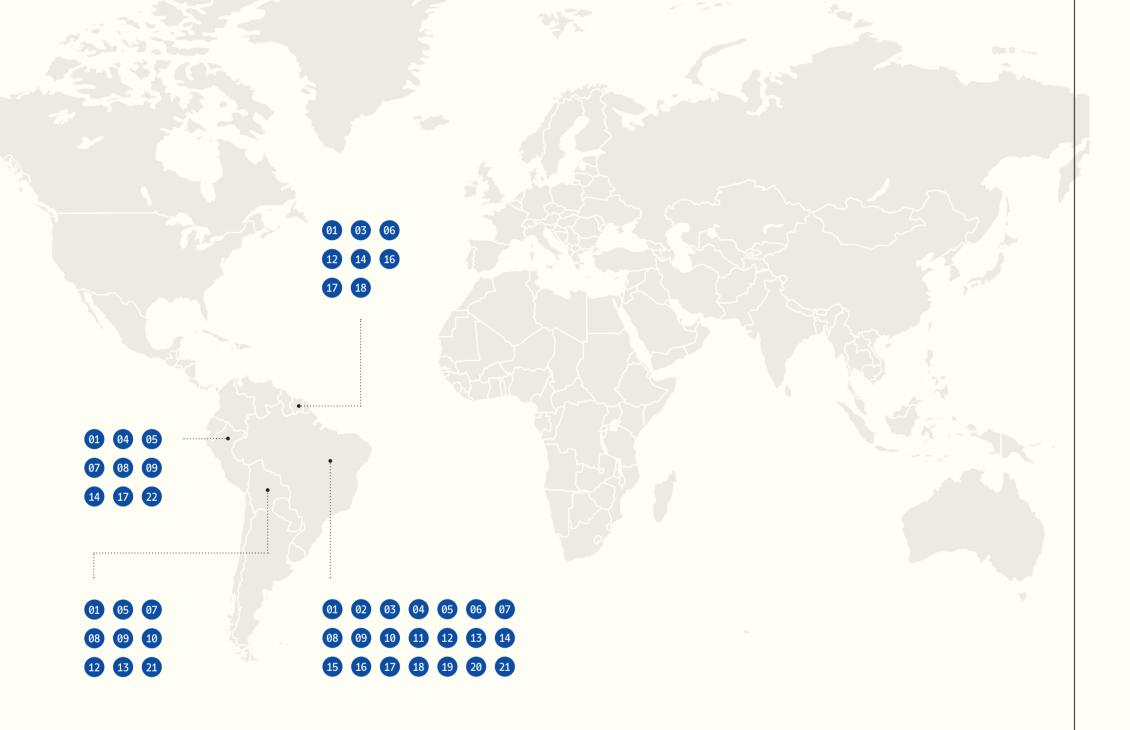
- Rough-sawn boards in every possible section, dimension, and timber species. Airdried or kiln-dried. Our products are available as FSC-certified or non-FSC.
- Cladding in different dimensions and profiled to your needs. Air-dried or kilndried. Our products are available as FSC-certified or non-FSC.
- Decking boards in different dimensions and profiled to your needs. Air-dried or kiln-dried. Our products are available as FSC-certified or non-FSC. • Underlayers in different dimensions. Air-dried or kiln-dried. Our
- products are available as FSC-certified or non-FSC.
- Decking tiles in different dimensions, with wooden or plastic bases and profiled to your needs. Air-dried or kiln-dried. Our products are available as FSC-certified or non-FSC.
- Horse fences for pasture, paddock, or horse box. Interlocking fences made of solid, durable wood and featuring an authentic, classy country look.
- Poles in different dimensions and finishing. Air-dried or kiln-dried. Our products are available as FSC-certified or non-FSC.
- Sheet piling used to line **dam walls**. Available in different dimensions and profiles. Airdried. Our products are available as FSC-certified or non-FSC.
- Laminated finger jointed boards in different dimensions. Kilndried. Our products are available as FSC-certified or non-FSC.



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**01.** Angelim Pedra / **02.** Angelim Vermelho / **03.** Cambara (Quarubatinga) / **04.** Cumaru Red / 05. Cumaru Yellow / 06. Djinda Udu / 07. Garapa / 08. Guariuba / 09. Ipe / 10. Itauba / 11. Jarana / 12. Jatoba / 13. Mandioqueira / 14. Massaranduba / 15. Muiracatiara / 16. Orelha de Macaco (Batibatra) / 17. Piquia / 18. Purpleheart / 19. Sucupira / 20. Tatajuba / 21. Tauari / 22. Teak



#### WHY OPT FOR SOUTH AMERICAN TROPICAL HARDWOOD?

• Quality, durability and visual aspects. South American hardwoods are renowned for their superior quality, especially the species that fall into durability class 1. Together with stunning hues and grain patterns, South American hardwoods are unlike any other.

• Assured certification. Our wood is sourced from certified and closely monitored concessions.

• Locally rooted. The companies that harvest and process the wood are anchored in the local community. They are run by local entrepreneurs and employ local workers.



#### BENEFITS OF TROPICAL HARDWOOD

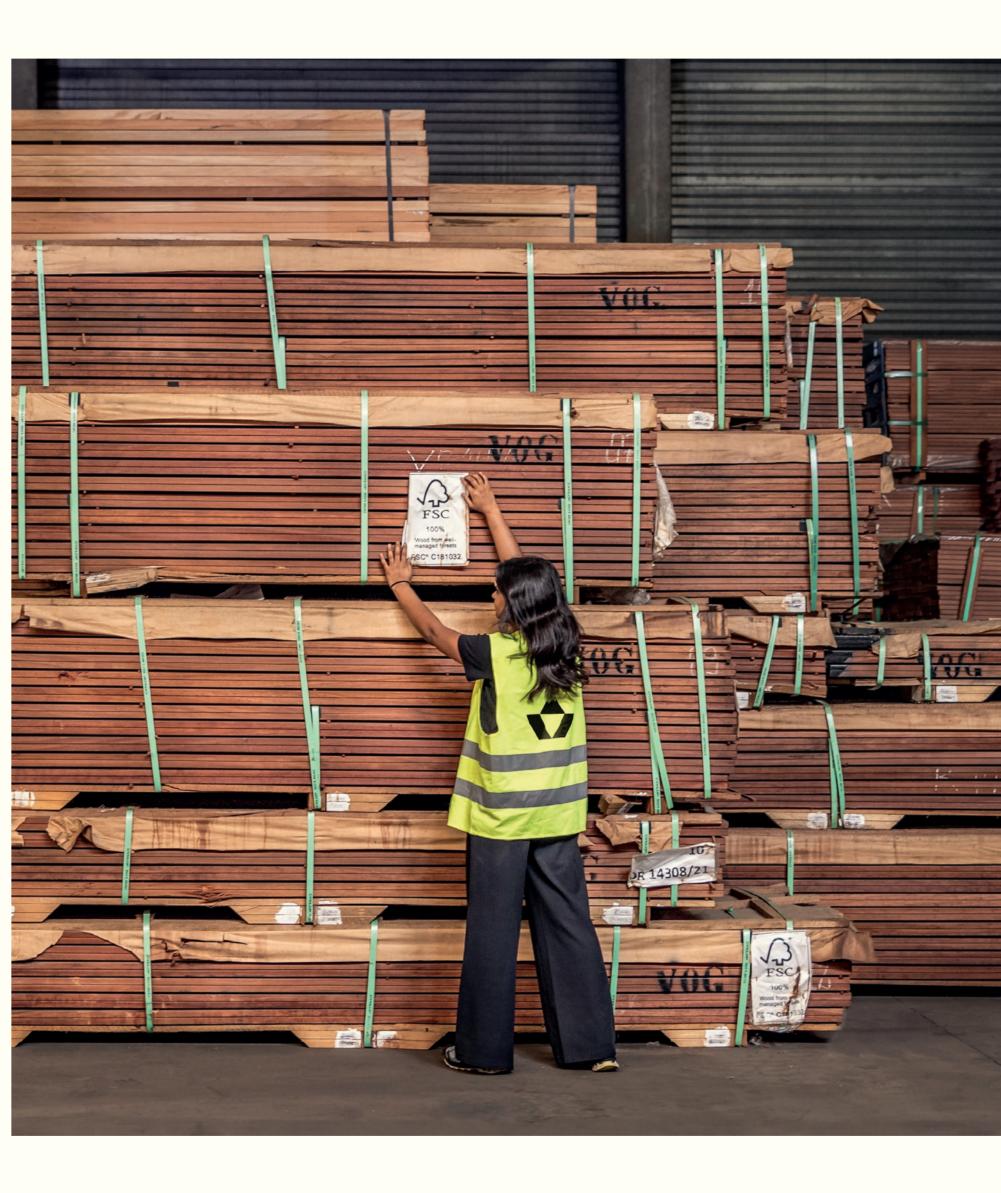
• Durable. Tropical hardwood species have a high durability class and are naturally resistant to insects, rot, and decay. As a result, they last much longer than softer wood types, up to fifty years. Their unique physical properties and weather resistance make tropical hardwoods very suitable for outdoor applications and in challenging climatic conditions.

• Low maintenance. Most tropical woods naturally turn grey and don't need to be treated.

• **Renewable.** Vogel supplies only legally and sustainably harvested wood, respecting the regenerative power of the forest.

• Distinctive wood species. Each piece of hardwood stands out, with an individual blend of colours, shades, and grain patterns.





## **Thermo-treated wood**

Wood is universally appreciated for its inherent qualities. Now imagine being able to enhance those qualities, and in the process, address some of its issues. That's precisely what thermal treatment does. It makes the wood more stable, boosts its longevity, and increases its resistance, elevating lesser-known wood species into a premium building material for applications like cladding.



#### ENHANCED STABILITY

One of the inherent challenges of wood is its dynamic nature: it expands, shrinks, swells, and warps. By exposing wood to temperatures exceeding 200 °C, all moisture is removed from the wood and its structure is changed, making the wood more stable.

#### INCREASED LONGEVITY

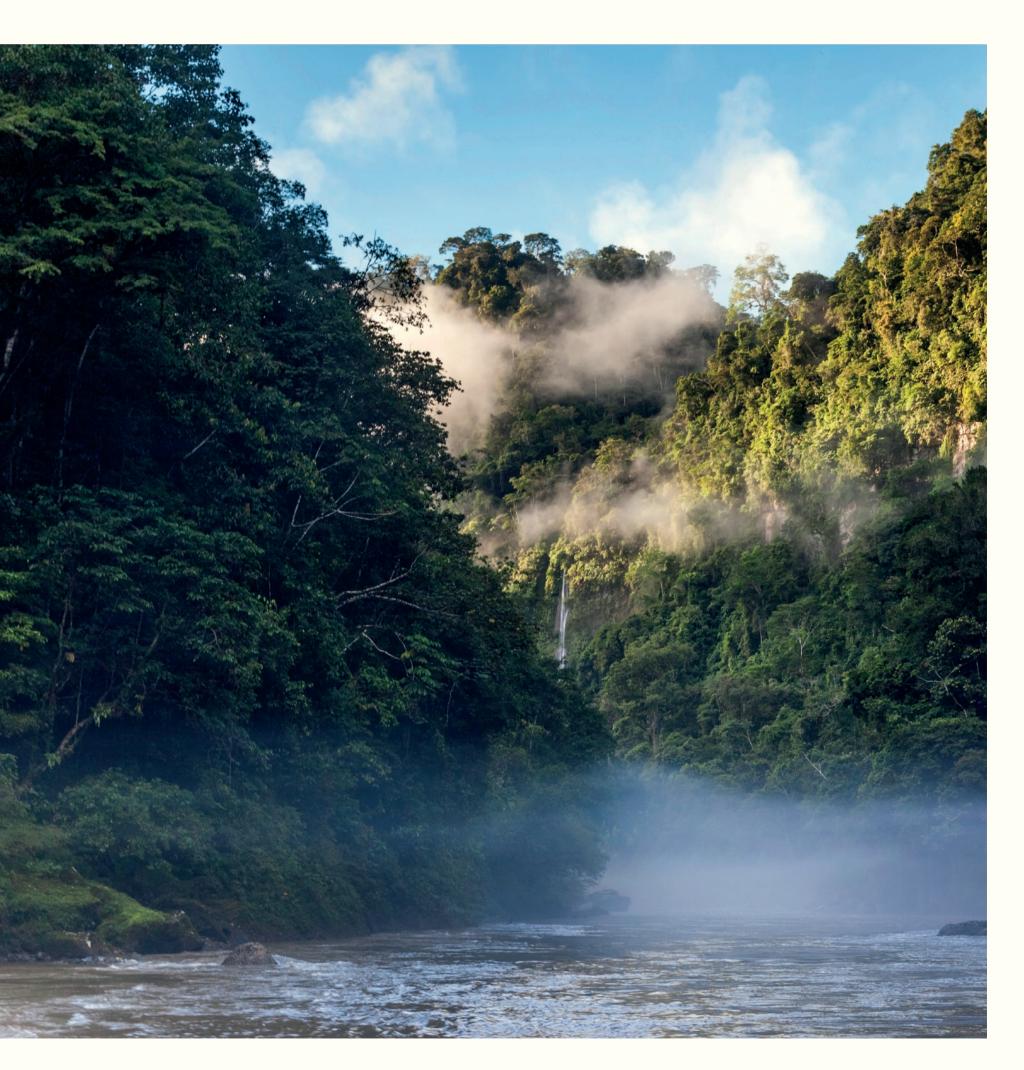
Besides stabilization, thermal treatment strengthens the wood and enhances its resistance against heat, mildew, and mold, thus ensuring an extended lifespan.

#### **PROMOTES BIODIVERSITY**

Moreover, thermal treatment indirectly fosters biodiversity on Earth. How? It elevates lesser-known wood species as viable alternatives for popular wood species, thus reducing the risk of the latter being over-harvested.

#### SOUTH AMERICAN HARDWOOD: HIGH-QUALITY AND EXCEPTIONALLY DURABLE

Our selection of thermo-treated wood species is sourced from South America. Consider visually striking tropical hardwoods, such as Açacu, renowned for their rich tones, strength, and longevity. Every piece of our thermo-treated wood is legally and sustainably processed by local companies. Vogel offers both FSC and non-FSC-certified thermo-treated wood.



#### PRODUCT

## **Peeled veneer**

Peeled veneer refers to thin layers of wood. A simple yet enchanting solution to make plywood or to give panels that much-appreciated natural, wooden look.

#### WOOD SPECIES

- 01. Ayous
- 02. Fuma
- ø3. llomba
- 04. Koto
- 05. Okoume
- 06. Pinus
- 07. Poplar
- 08. Sapelli
- 09. Tola



#### FROM LOG TO VENEER

There are multiple techniques for slicing wood into thin layers. To obtain peeled (or rotary cut) veneer, the log is rotated against a very sharp blade and peeled off. Beyond peeling, the production process encompasses a few additional steps: drying, sizing, optionally splicing, repairing and stacking onto pallets. All these steps, from log to peeled veneer, are carried out in the country of origin.

#### APPLICATIONS OF PEELED VENEER

The main applications for peeled veneer are the production of plywood and surfaced panels. Plywood is used for interior carpentry, yacht building, doors, bended furniture elements, etc. Surfaced panels include overlayed panels for interior carpentry or blockboard for furniture, or, when filmfaced for concrete formwork. We also notice our peeled veneer being used for making wooden boxes and cross-country skis.



#### WOOD TYPES, THICKNESSES, AND DIMENSIONS

Vogel primarily supplies peeled veneer from West Africa: Ivory Coast, Ghana, Cameroon, Gabon, and the Republic of Congo. The most frequently used wood species for peeled veneer are Okoumé and Fuma. Other popular tropical wood species include Ayous, Ilomba, Sapelli and Tola, and non-tropical wood species Poplar and Pine.

Our peeled veneer is available in various thicknesses and dimensions.

Thickness ranges from 0,5 to 4,2 mm. Common thicknesses are: 0,5 / 1,0 / 1,3 / 1,5 / 2,1 / 2,6 / 3,5 / 4,2 mm. The most common dimensions are 256 x 128 cm and 318 x 158 cm. However, other sizes are also available, such as door sizes.

#### PRODUCT - PEELED VENEER

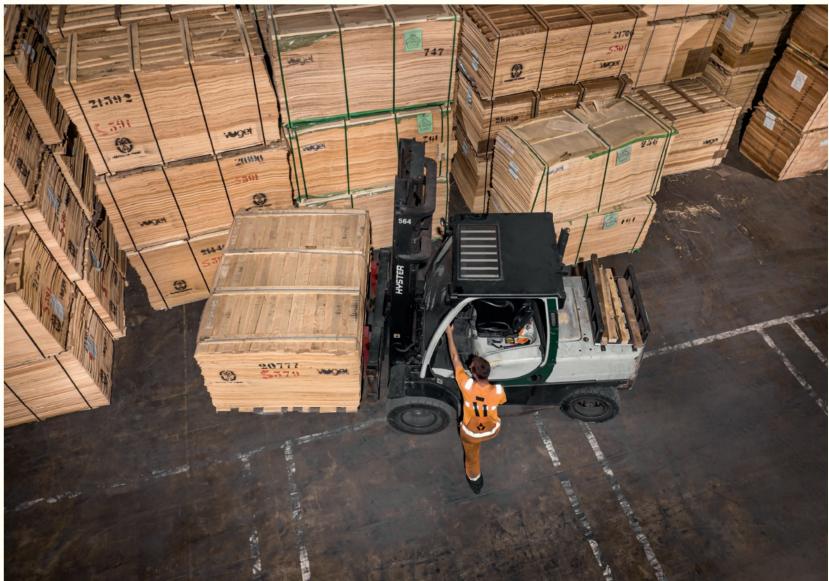
#### THE LARGEST STOCK OF PEELED VENEER IN EUROPE

Our warehouse is located in Antwerp, which is the main port of destination for containers from Africa. With about 3500 m<sup>3</sup>, we boast the most extensive stock of peeled veneer for sale in Europe. This allows us to deliver your order within a few days after your purchase within Europe. We usually load full trucks but accept also orders for a single veneer crate. Customers for bigger quantities can have shipped the veneer directly from Africa to their desired port of destination.

#### COMMITMENT TO SUSTAINABLE WOOD SOURCING

Vogel only supplies legally source timber. We conduct annual audits of our suppliers. Our operations are annually assessed by an independent monitoring organisation. Before arriving in Europe, every arrival undergoes EUTR/EUDR verification. Whenever feasible, we ensure our offers are either FSC 100% certified or aligned with FSC-controlled wood standards.





## **Handles and tools**

Professionals consistently choose wooden tool handles, because of their authentic appearance and unparalleled robustness. Additionally, wooden handles don't rust and are comfortable to grip in extreme weather conditions. In cold temperatures, your hands won't feel the intense chill, and in hot weather, they remain comfortably cool to the touch.

Vogel, originally a manufacturer of wooden handles, continues to provide a diverse range of handles in various designs, along with brush handles, finished brushes, and bristles. Furthermore, Vogel is your premier source for all wooden gardening tools, from shovels and hammers to rakes and safety fences. Interested in our offerings? Reach out to us.





VOGEL

## At your service

Not only the wood is top quality. We also strive for the very highest in terms of service. What does this mean in practice?



#### WE WANT TO MAKE YOU OUR LOYAL PARTNER.

How? We invest in you and enter into a personal commitment with you. We listen carefully to your requests and offer you the products and services that perfectly fit your needs. Always in close consultation and with complete trust.

#### $\checkmark$

#### WE STRIVE FOR PERFECTION, BUT YOU KNOW AS WELL AS WE DO:

things do not always go exactly as planned. In such cases, you can count on us: we address issues immediately and proactively; we do everything in our power to resolve them as quickly and efficiently as possible. This way you get the wood exactly as you want it.

#### $\checkmark$

#### WE COMMUNICATE OPENLY AND HONESTLY.

When everything is going well, but also, when you need to be informed about other matters. We try to anticipate as much as possible, so you receive a message even before you are aware of an issue. This way, we can respond quickly and adequately together.

#### ♦

#### WE TAKE CARE OF YOUR ADMINISTRATIVE TASKS.

Nobody likes administration and an overload paperwork. You probably don't either. Don't worry, we take care of all the paperwork, compliance checks, and permit applications, and reduce your share in it to an absolute minimum. So, you can fully focus on what matters to you and your customers.



"We don't sell just wood, we sell trust". The wood business is probably one of the few remaining industries where personal relations are utmost important. So, we don't just sell high-quality hardwood, but we aim to enter into a partnership, an agreement of trust in one another. Call it an alliance between all of us involved."

THOMAS BRUSSELLE, CEO

#### ♦

#### A THIRD-PARTY VERIFIER MONITORS EACH TIMBER DELIVERY.

and provides a report assessing the risk level and demonstrating its legality and sustainability. You receive a summary of the conclusions of that report. Upon request, you can access the full report.

#### $\checkmark$

#### WE HANDLE ALL THE OPERATIONAL HASSLE.

As you might know, transport and shipments don't always go as smoothly as you hope. But with Vogel, that's all taken care of. We provide an all-inclusive service, covering everything from transport to shipping and even door-to-door delivery. Our logistics department makes sure you receive your order hassle-free.

## **Contact us**





### Vogel Import Export nv

#### HEADQUARTERS

Godefriduskaai 28 B-2000 Antwerpen Belgium info@vogel.be +32 (0)3 222 92 80

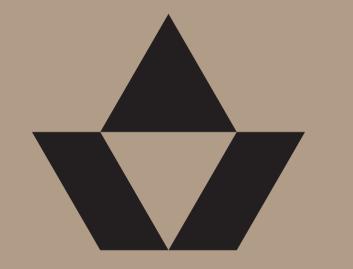
### Warehouse

Site Oakland Haminastraat 4 B-2030 Antwerpen Belgium

#### **US BRANCH**

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www.vogel.be



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